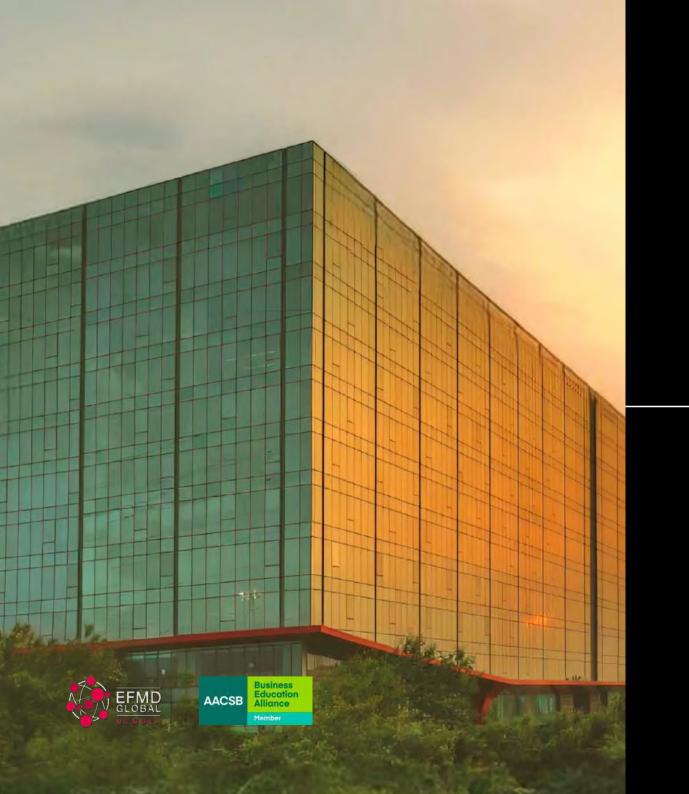


# Learn by Doing







### What is

#### Masters' Union?



# Where Business & Products Aren't Just Studied – They're Built

Founded in 2020, Masters' Union was envisioned as a **modern business & engineering school that stands for "Learn By Doing",** bridging the gap between traditional education and the dynamic needs of the industry.

Students build businesses to learn business and develop tech to master tech. Grades are based on real products, revenue, profits, and NPS—not just exams.

Unlike conventional institutions, Masters' Union is **led by industry practitioners**—CEOs, founders, technocrats and business leaders—who design and teach its innovative, hands-on curriculum.

In just four years, it has grown from a single batch of 60 students to a thriving institution with over 2,500 students, producing groundbreaking startups, winning national case competitions, and setting new benchmarks in placements.



# Short, Yet an Incredibly Rich History -







#### To iterate an education model that maximises human potential

The age-old education model is built on memorisation, conformity & indoctrination. We want to build a model that's **hands-on**, rooted in reality & has a **high degree of throughput**. One that can truly help students shift orbits!







# at Masters' Union

To become one of the **top ten Business schools** globally in next five years

How will we achieve our mission? ——

- By **not being a prisoner of our own legacy** & continuously iterating on curriculum
- By **teaching as if a student is not a vessel that needs filling**, but a candle that needs lighting
- By always thinking big, **striving to paint outside the lines** while always being student centric



#### Our Board of Directors



Mr. Manoj Kohli

Chairman

Former CEO & MD, Bharti Airtel
Former Country Head, Softbank



Mr. Vivek Gambhir

**Board Member** 

Former CEO, boAt & Godrej Consumer
Partner, Lightspeed India



Mr. Srirang TK

**Board Member** 

MD & CEO, ICICI Securities

Group Chief HR Officer, ICICI Bank



Mr. P Dwarkanath

**Board Member** 

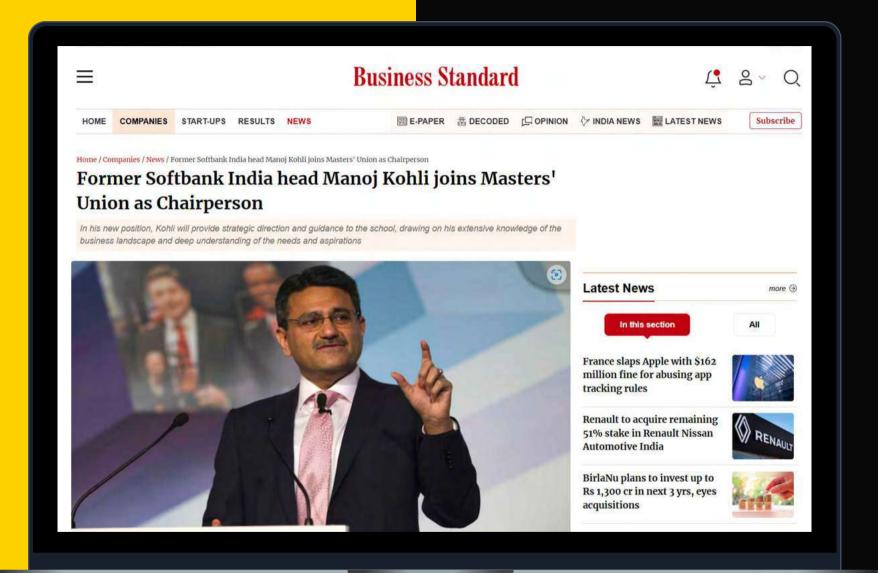
Director, GSK Consumer Healthcare Ltd.



Mr. Pankaj Bansal

**Board Member** 

Co-Founder, Caret Capital & Founder, PeopleStrong





# Memberships & Associations

1 European Foundation for Management Development (EFMD)

A globally recognised accreditor, EFMD sets rigorous standards in management education, with members like INSEAD, London Business School, and HEC Paris, shaping the future of business education worldwide.

2 Association to Advance Collegiate Schools of Business (AACSB)

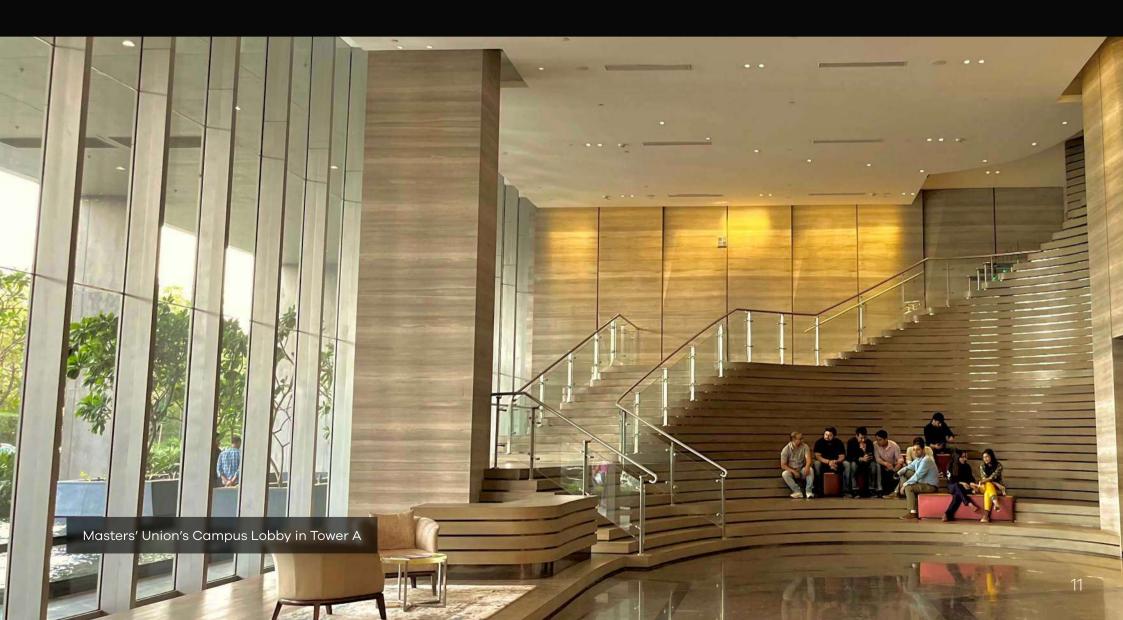
AACSB is a leading global accreditor for business and accounting programmes, with members like Harvard, Wharton, and Stanford, symbolising excellence in business education worldwide.







# Why We Chose DLF Cyberpark as Our Campus



# At Cyberpark, we are surrounded by almost 85% of Fortune 500 ——companies within a 2 km radius.

- In front of us lies **CyberHub**, home to the offices of leading multinational **corporations**, while behind us is **Udyog Vihar**, where some of India's most prominent conglomerates operate their factories.
- The dynamic ecosystem of our campus perfectly aligns with our mission to immerse students in real-world business environments. It's not just a campus it's a gateway to opportunities, collaboration, and success.





























#### A true business hub with top

#### offices, hospitals, and banks just steps away

- 1 Safety is ensured with 24/7 CCTV, fire alarms, and robust security.
- (2) Health services include Medanta, Columbia Asia, and a 24/7 ambulance.
- (3) Cafés, ATMs, and a concierge to add to daily convenience.
- (4) LEED Platinum certification underscores commitment to sustainability.
- 5 Located near DLF CyberHub, a bustling hub for dining, shopping, and social experiences.
- 6 Close to luxury hotels like The Oberoi, Trident, The Leela, and Lemon Tree.
- (7) Easily accessible via the Cyber City Rapid Metro station, ensuring seamless connectivity across the city.





#### How We Teach? -

#### A Unique InClass-OutClass System

Transform 'InClass' theory into immediate 'OutClass' practice.

**InClass** is where the magic begins, with interactive, hands-on sessions led by industry experts and seasoned academicians who bring real-world experiences into the classroom.

With **OutClass**, students apply what they learn inside the class and dive into live projects with top companies, collaborate with startups, and even launch their own ventures!









## How Students Learn —Outside the Classroom



# Understand E-Commerce by Building a Dropshipping Business in Term 1

Learn to set up and manage **online stores**, and put your skills to the test by selling unique products at a **dropshipping fair**. Master the art of marketing through handson experience with social media strategies and guerrilla tactics, learn how to engage consumers, drive sales, and build strong, recognisable brands.

 $\overrightarrow{ \ \ } \overset{\text{Cr+}}{ \ \ }$  in Revenue

 $150^{\,+}_{\tiny{\tiny{Participating}}\atop\tiny{\tiny{Teams}}}$ 

 $1500^{+}_{\scriptscriptstyle{\text{Customers at}}\atop\scriptscriptstyle{\text{Dropshipping Fair}}}$ 











#### Dropshipping Term 1 Revenue of Dropshipping Teams over 2.5 months (Cohort '25)

#### Revenue Update

5 # of Teams

L+ Avg. Revenue

3.38 Cr Total Cohort Revenue

Business	Category	Revenue (in INR)
Zeller	Crystal Products	45.43 L
Khareedo.Shop	High Utility Appliances	25.89 L
Daily Dukaan	Fashion and Fitness	16.2 L
DropServe	Online Upskilling	14.1 L
ThriftFly	Ticketing	12.27 L
Sleek Finds	Smart Kitchen Appliances	11.52 L
Jojo's	Daily Essentials	10.58 L
Funky Fixes	Gadgets and Accessories	10.21 L
Out of CTRL/Shipping Union	Perfumes	10.09 L
Homeezy	Home Organisers	10.03 L
Just Daily	Online Upskilling	9.8 L
Trends' Union	Daily Essentials	9.27 L
Ikiya	Home Essentials & Gadgets	8.66 L
Tidy Titans	Storage Containers	8.49 L
Gadgetree	Home Essentials & Gadgets	7.79 L
Bloom	Home Essentials & Gadgets	7.65 L

Business	Category	Revenue (in INR)
Bevorage	Beverage Containers	6.92 L
Koraput Foods	Foods	6.81 L
DLIH	Foods	6.62 L
Settle Smart	Mattress and Cushions	6.59 L
INKD	Metal Posters	5.93 L
Steele & Stone	Men's Jewellery	5.37 L
KiHo	Eco-friendly Containers	5.35 L
Sock'N'Roll	Apparel	5.27 L
Keshcare	Hair Care	5.14 L
Deskit	Gadgets and Accessories	4.81 L
Candeliers	Scented Candles	4.5 L
Ruffo's World	Pet Accessories	3.63 L
DropXpress	Bags and Organisers	3.58 L
BagB	Fashion Products	3.24 L
AetherCraft	Metal Posters	3.22 L
uniso	Gadgets and Accessories	3.19 L
Poweronn	Gadgets and Accessories	3.12 L
Rugshak	Customisable Rugs	2.98 L
Koala	Hair accessories	2.93 L
Sippin	Insulated Tumblers	2.82 L





## Learn Modern Marketing — by Becoming a YouTuber in Term 2

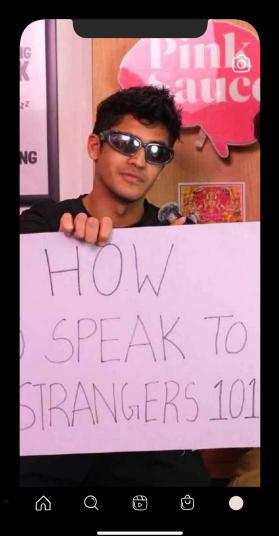
Use the Masters' Union creative studios to learn marketing by creating your very own influencer brand. Build channels that grow into thriving communities, reaching thousands - and even millions - of followers, all while mastering the art of influence and engagement.

 $100^{\,+}$  Channels Across YT and Instagram

$$5\,Mn^{\,+}_{\,\text{Cumulative Followers}}$$













# Learn How Large Companies Function Through Corporate One-Day Challenges

Instead of reading theoretical cases, **solve real-world business challenges for real clients** in real time. In each term, work alongside top brands, strategise and execute under pressure, while gaining practical experience to excel in today's ever-changing business landscape.









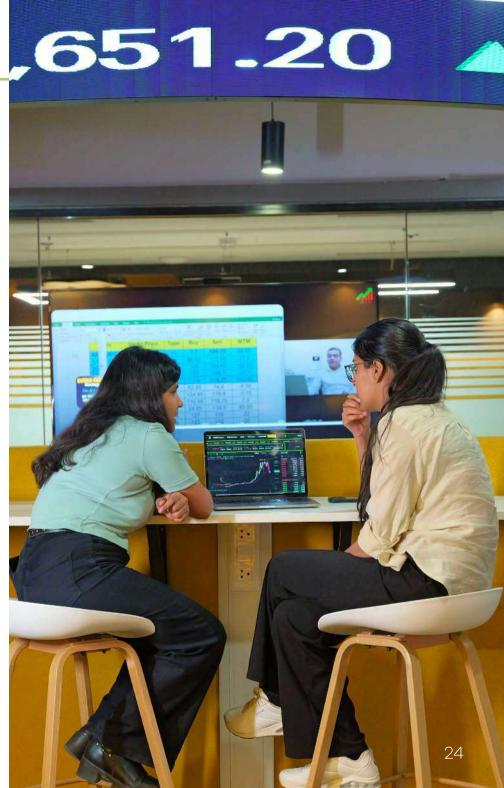
## Learn Finance by Managing a Student-Led Investment Fund

Manage a unique ₹5 crore investment fund with guidance from industry veterans. Gain hands-on experience in trade markets, portfolio management, and real-time investing across public and private equity, real estate, cryptocurrencies, and commodities.



- Student-led fund has beaten the public markets by 20-25% consistently
- Our alumni have found placements at VC firms & investment banks

- Over 5 startup investments made alongside noted VCs & angel funds
- Regularly **network** & meet with other fund managers, investors, brokers & traders





#### Build a Fundable Business Through Venture Initiation Programme

Learn how to turn your entrepreneurial ideas into successful ventures through the Venture Initiation Programme. Master the journey from ideation to launch with expert mentorship, refine your business model, and perfect your pitch. Showcase your startup to **over 100 VCs and angel investors at a high-impact Demo Day**—an unparalleled opportunity to bring your vision to life.

- 1 ₹25.24 Cr Funding Raised Till Date
- Over **200 Startups**Founded Till Date

- 2 **₹50L Highest Revenue**Achieved By a Single Company
- 4 **3 Teams** Already Pitched at Shark Tank so Far



#### VCs at Demo Day

The Masters' Union annual Demo Day brings 100+ top VCs from India's leading funds into one room.

Student-led startups pitch live, with partners offering follow-up meetings on the spot—conversations that usually take 6–8 months to secure. **Much like Y Combinator's Demo Day**, it's a high-stakes launchpad where founders meet capital, mentorship, and momentum—well before graduation.











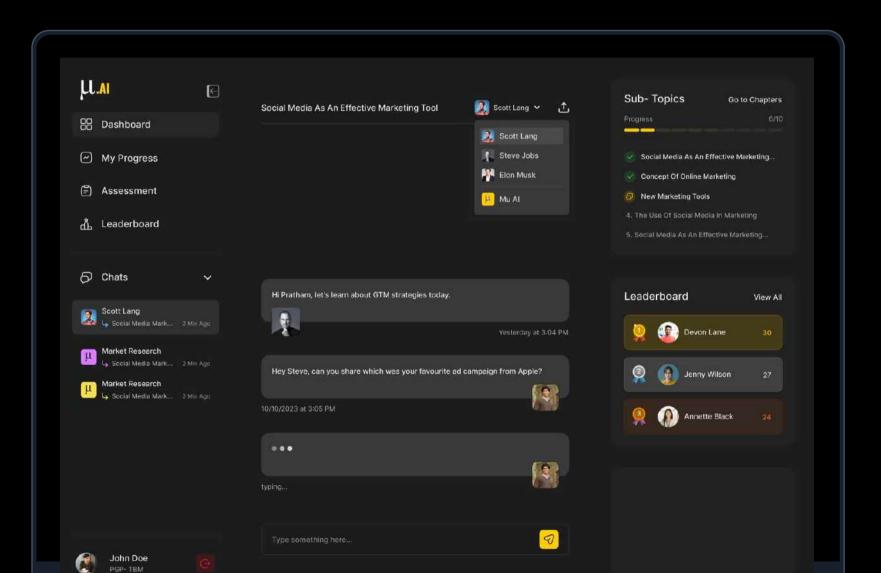






#### Redefining Learning with Al

**μ. AI** is your personal business coach—an AI-powered tool that helps students master business skills through a ChatGPT-style interface. It offers real-time feedback, tracks progress, and supports learning across multiple courses, making business education interactive, personalised, and measurable.





#### High School \_\_\_\_

#### —Startup League

The High School Startup League is India's largest platform for teen entrepreneurs—often called the Shark Tank for high schoolers. Students pitch their ventures to top VCs and angel investors, raising ₹20-50 lakhs in real funding. From Shantanu Deshpande to Arjun Vaidya, the country's most respected founders and investors mentor and judge the finalists. With millions of views and nationwide participation, it's become a flagship event that inspires, funds, and launches the next generation of Indian entrepreneurs.



 $100^+_{ ext{Schools}}$   $10,000^+_{ ext{Students}}$  28 States  $200^+_{ ext{CXOs, MDs and Entrepreneurs}}$ 





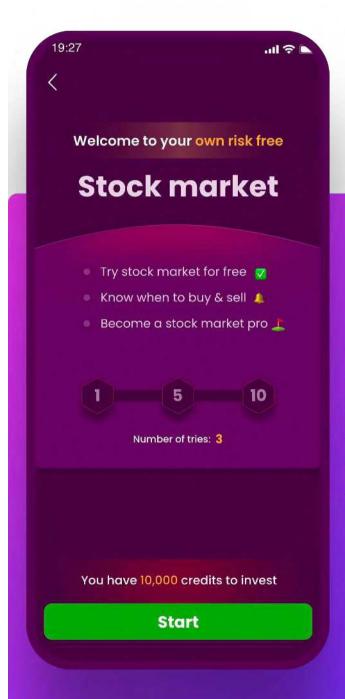


# Inspiring Stories Student-led startups

Five Masters' Union students have made it to Shark Tank India—including three full-time students: **Dharmil Bavishi (PGP '22), Reyansh Juneja (UG '28), and Nikhil Gaur (PGP '25)**—securing funding from sharks like Aman Gupta and Peyush Bansal. From classroom pitches to national TV, their journeys reflect how Masters' Union is fast becoming a startup launchpad.

Scan below to watch their respective Shark Tank episodes ▶





Cohort of 2021

#### Bullspree

Founder:

**Dharmil Bavishi** 

Investors:

IVY Growth Associates, Desai Ventures, Aman Gupta, Peyush Bansal Bullspree is your go-to app for mastering finance through fun and interactive games.
Users subscribe to expert-led courses, gain real market insights, and learn smart investing strategies.

\$1.88 million Seed Round

## Featured on **Shark Tank**



#### **Hive School**

Founders:

Nikhil Gaur

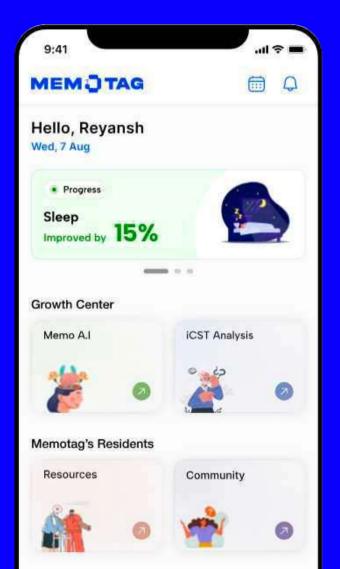
Investors:

Masters' Union (Grants)

Hive School is India's first sales school, churning out highperforming sales talent with ₹15 LPA average salaries. Backed by real results and Shark Tank buzz, they're now going offline—and aiming to become a full-fledged university. 3 Cohorts Inducted

₹2cr Revenue Run





Cohort of 2028 (Undergraduate Programme)

### MemoTag

Founders:

Reyansh Juneja

Investors:

**Bootstrapped** 

Built by a first-year undergraduate students, MemoTag helps dementia patients stay connected and safe. Inspired by his own grandparents' journey, Reyansh's creation is now gaining traction—with both physical hardware and digital tools in the works.

## Featured on Shark Tank



Cohort of 2024

### PlaySuper

Founders:

Upamanyu Chatterjee and Shouradeep Chakraborty

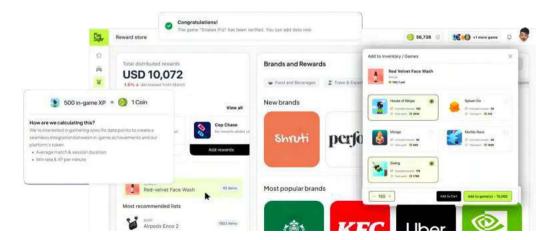
Investors:

100X. VC, IAN Fund, and angel investors

PlaySuper is India's first gaming commerce startup, helping boost player engagement and drive inapp purchases without adding extra costs for studios.

16 Partnerships with gaming studios

\$1.5 million





## Eight.Network

Founders:

Mohit Goswami, Mohit Paliwal and Yugal Tamang

Investors:

Kae Capital, Venture Highway





Eight.Network is made-in-India online audio streaming platform that empowers producers to enhance their reach, connect with new audiences, and broadcast content effortlessly.





### Lexi's

Founders:

Naveen Balaji, Rhea Melwani, Ayush Melwani, Alex Francis Puthusserry

Investors:

Masters' Union (Grants)

Lexi's is a cloud kitchen brand that offers global gourmet sandwiches tailored for single meals, group orders, and lifestyle needs.



Rated **4.5+/5** on Swiggy & Zomato









Cohort of 2024

### Eat Atlas

Founders:

Ishita Gupta and Mayuresh Jadhav

Investors:

Masters' Union (Grants)

Eat Atlas crafts premium chips and dips inspired by global cuisines that offer a unique and delicious snacking experience, blending authenticity with innovation.



### Learn By Visiting Factories

## —Showrooms and Offices of India's Top Businesses

Explore India's most exciting businesses - from local legends like Sita Ram Diwan Chand to unicorns like PhysicsWallah and Cars24. Through immersive visits, gain first-hand insights from industry leaders, uncovering the secrets behind each company's success.

+ companies visited		PHYSICSWALLAH	CARS 24
	Clovia	cafe delhi heighter	NIVIA
CITYFURNISH	# <b>SNITCH</b>	linp	EGGOZ Healthy and Nutrilipys
Farmley DRY-FRUITS & NUTS SPECIALIST	axio	Shiprocket	TIGC MARAGE
ZO CA Cafe	Eupheus Learning	<b>₩</b> WYLD	make <mark>WY</mark> trip
P	LOGINEXT	STATE PLATE	











# Build **Boldly** with a Safety Net *The Founder's Fellowship*

With the Founder's Fellowship, students get a **year-long runway—with a monthly stipend to cover their expenses**—so they can focus completely on building their startups. And if things don't work out, they can sit for placements with the next batch, giving them the **freedom to build without fear.** 

- (1) Unlimited **Founder's Fellowships** available to each cohort
- 2 Awarded monthly stipend of **₹50,000 for 1 year** after completing graduation
- 3 Fellows may **sit for placements with the next cohort**, thereby safeguarding them financially





The

## 30-30-40 -

Faculty Model at Masters' Union

%
Visiting Faculty:
Professors from Harvard,
Stanford, and Wharton

%
Full-Time Faculty:
Dedicated educators
shaping core learning

%
Industry Practitioners:
Leaders and entrepreneurs
sharing real-world insights





# 200+

Industry experts, including CEOs, CXOs, and MDs from Amazon, Apple, IBM, McKinsey



## Resident Faculty

Full-time Faculty Bring World-Class Research & Insights to The Classroom



**Dr. Bhupesh Manoharan** Ph.D, IIM Calcutta

**Marketing Management** 



**Dr. Nandini Seth** Ph.D, IIM Bangalore

**Quantitative Techniques** 



**Dr. Akshay Narayanan** Ph.D, IIM Calcutta

**Finance** 



Dr. Manu Prasad

Ph.D, IIM Tiruchirappalli

Organisational Behaviour & HRM



Dr. Garima Chaklader

Ph.D, IIM Bangalore

Managerial Economics,
Econometrics



**Dr. Kashika Sud** Ph.D, IIM Ahmedabad

Organisational Behaviour & HRM



**Dr. Ashish Bhandari** Ph.D, IIM Bangalore

**Operations Management** 



Dr. Ajith Babu

Ph.D, IIM Calcutta

**Operations Management** 



Dr. Kapil Verma

Ph.D, Nanyang Business School,

Organisational Behaviour



Dr. Vipin Sreekumar

Ph.D, IIM Calcutta

Strategic Management & Entrepreneurship

## Visiting Faculty

100+ Faculty Visit Masters' Union from Ivy Leagues & Top Ranked Colleges



Dr. Zal Phiroz

Adjunct Professor, Supply Chain & Operations, Harvard University



Mr. Daniel Garett Van Der Vliet

Executive Director, Family Business Professor of Management, Programme, Cornell University



Dr. Benjamin Dunford

**Purdue University** 



Dr. Meenakshi Rishi

Professor of Economics, **Seattle University** 



Mr. Rajat Baijal

Adjunct Professor, Enterprise Risk Management, Columbia University



Dr. Shad Morris

Adjunct Professor, Management **MIT Sloan** 



Dr. Lan Ma

Adjunct Professor of Business, **NYU Shanghai** 



Dr. Alireza Kabirian

Professor of Data Sciences, **University of Southern California** 



Dr. Garrick Hileman

Professor of Economics, **University of Cambridge** 



Dr. Rajesh Bhargave

Associate Professor of Marketing, **Imperial College London** 

## Practitioner Faculty

200+ Industry Professionals Teach Complete Courses and Not Just Guest Lectures



Mr. Rajat Mathur

Managing Director, Morgan Stanley



Mr. Naveen Munjal

Managing Director, Hero Electric



Dr. Narendra Jadhav

Former MP and Chief Economist, Reserve Bank of India



Mr. Satish Krishnan

Former Managing Director,
Standard Chartered Bank



Barkha Dutt

Former Editor, NDTV



Mr. Nitin Gaur

Former Director,



Dr. Avantika Tomar

Partner, EY-Parthenon



Mr. Rahul Wadhawan

Partner, Bain



Mr. Arjun Vaidya

Founder, Dr. Vaidya's



Mr. Thomas Kuruvilla

Managing Partner, Middle East, Arthur D. Little



Mr. Jamshed K Daboo

Former Managing Director, Star Bazaar



Ms. Monica Jasuja

Former Head, Mastercard



Mr. Gurneesh Khurana

Former Director of Sales, General Motors



Dr. Subhonil Ghoshal

Former Managing Director,
Accenture



Mr. Revant Bhate

Chief Executive Officer, Man Matters



Mr. Jaidit Brar

Former Partner,
McKinsey



Mr. Rajeev Soni

Director - Product Management, Gartner



Mr. Anshu Prasher

Partner, Whiteboard Capital



Ms. Vani Gupta Dandia

Former Category Director, PepsiCo



Mr. Vaibhav Jain

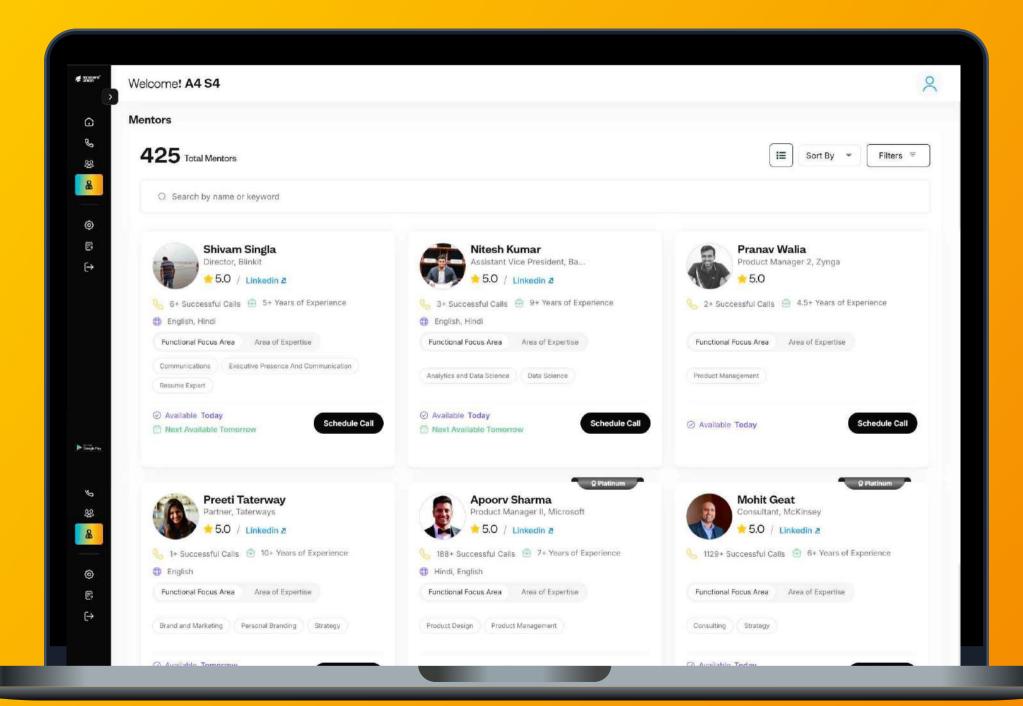
Former Partner, Edelweiss

# Thrive With Real-Time — Access to 500+ Mentors

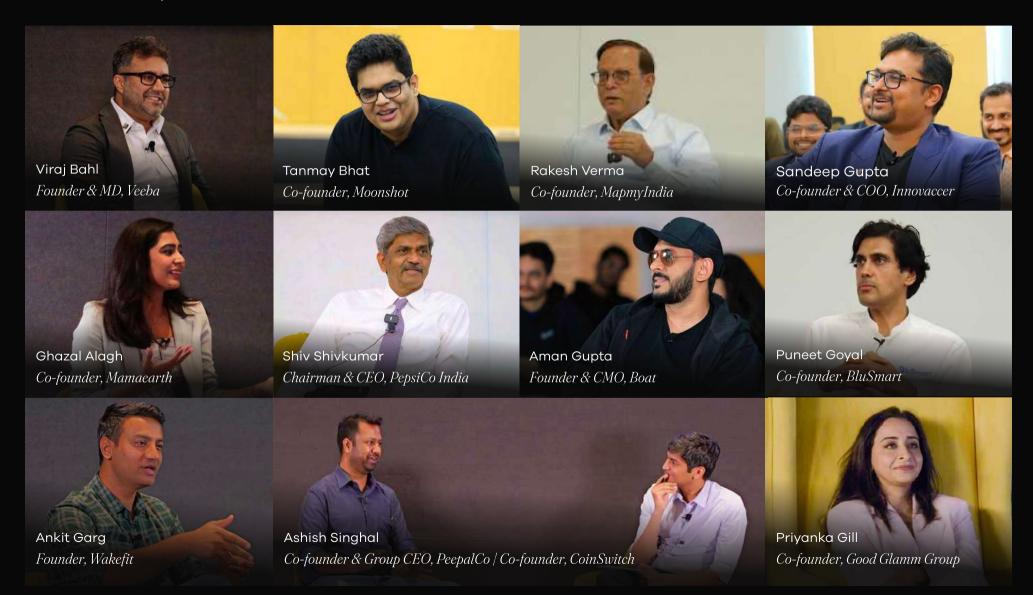
Get Prepped is our on-demand mentor hotline—instant access to experts whenever you need help with anything.

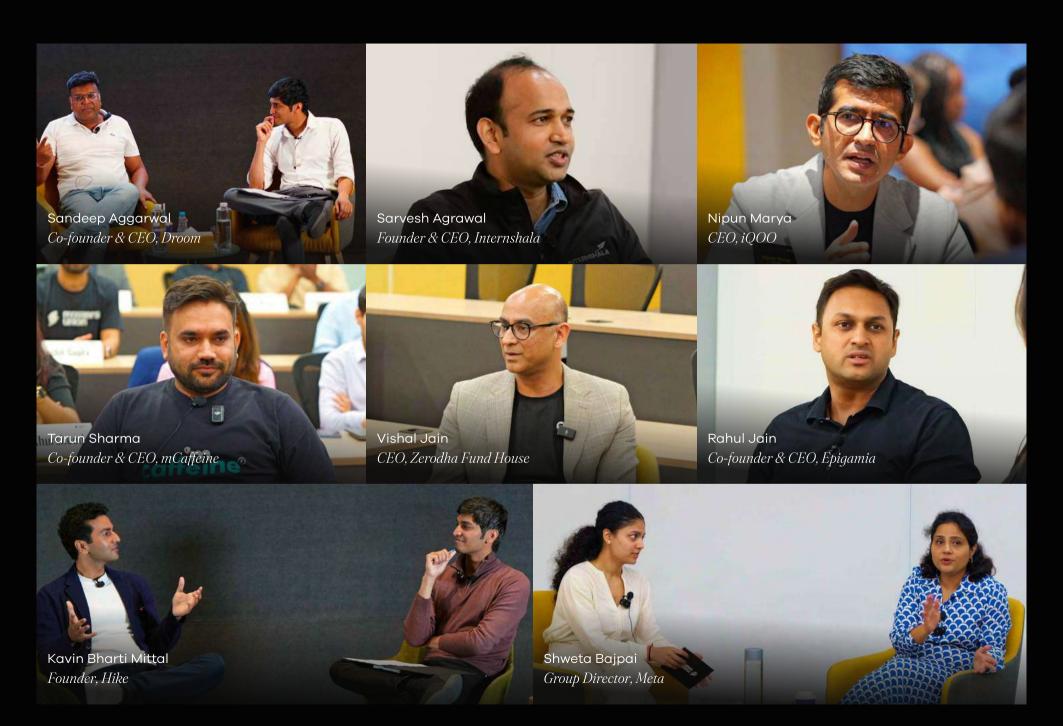


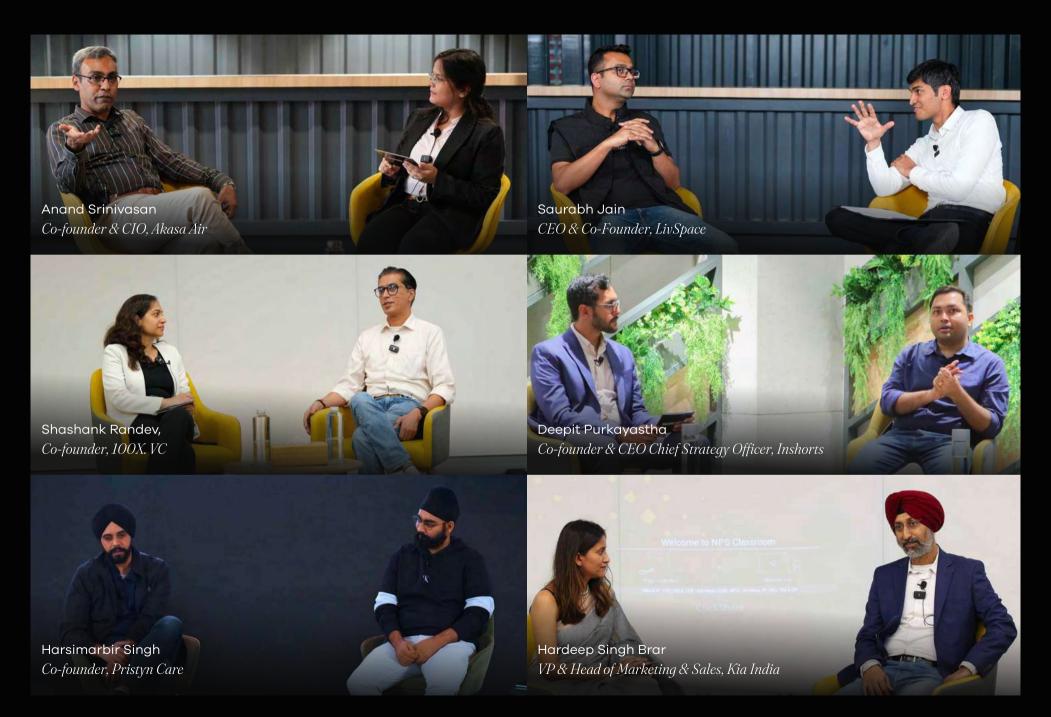
- Interview Prep: Get Prepped connects you to expert mentors—even the night before—for last-minute, tailored prep.
- 2 **Startup Support**: From GTM strategy to PMF doubts, access 1:1 guidance from seasoned mentors—instantly and on your terms.
- Academic Help: Stuck on an assignment? Need a quick pep talk? Log in to Get Prepped and get the help you need —in under an hour.



# Global Leaders, On Campus









### Placements at

### Masters' Union ———

Placements at Masters' Union have quietly made their mark—ranging from ₹28L to ₹34L avg. salaries since 2020, with top firms like Bain, BCG, Google, and Microsoft coming on campus. From cracking highly coveted VC roles to high impact Chief of Staff roles, our students have gone on to make us incredibly proud.

148 recruiters 3.03 x salary jump from pre-MBA level 61.98 L Highest CTC 28.52 L Average CTC

Q-comm Offers

zepto blinkit zomato

offers
with early joining

offers
in Founder's office or Chief of Staff roles



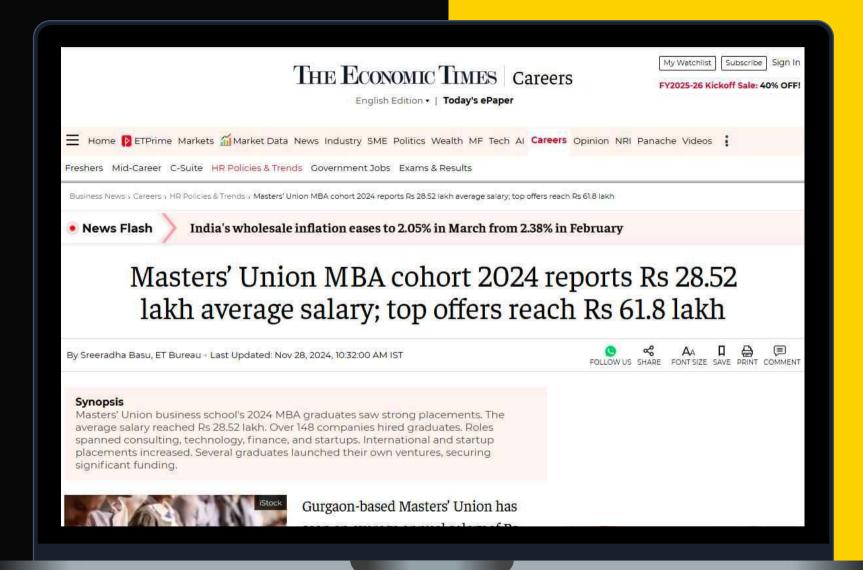


## Average salary over 4 years

CO'21 CO'22 CO'23 CO'24 29.12L 33.1L 34.07L 28.52L



Top  Recruiters					
		KEARNEY	McKinsey & Company	BAIN & COMPANY (4)	BCG
	<b>kotak</b>	c <mark>íti</mark>	AXIS BANK	Microsoft	ajtaja cisco
Q CLÎQ	∧ NTLER	WATERBRIDGE VENTURES	INOVEN CAPITAL	talabat	make <mark>wy</mark> trip
Zepto 18 Minus Gessey Dallway	ZKX	<b> </b> lightstorm	nexstem	Puffy	zomato





# Successful Career Transitions

### **Industry Transition**

Business Development, Fortitude Marketing

Consultant, Deloitte USI

Brand Marketing Assoc., LBB

Product Manager, Finolov

Analyst, Spinny

### Career Advancement

Senior Software Engineer, Honeywell

Business Development Specialist, Media.net

Project Associate, Env. Protection Society

Analyst COE, Blackstone

Product Specialist, Sabre Travel

### То

Sr. Consulting Associate, BCG

Product Manager, CarInfo

VC Consultant, Antler

Founder's Office, Zerodha

Founder's Office, Zepto

#### To

Product Manager, CISCO

Strategic Partnerships Associate, CRED

Data Research Analyst, Trilogy Inc.

Senior VC Analyst, Stride Ventures

Category Manager, MakeMyTrip







# Fresher Career Launches

UG College	Post MBA Company	Post MBA Role
Delhi College of Arts and Commerce, Delhi University	EY-P	Associate
Hansraj College, Delhi University	Zomato	Associate Program Manager
Narsee Monjee Institute Of Management Studies, Maharashtra	Tata 1mg	Deputy Manager - Founder's Office
Savitribai Phule Pune University, Maharashtra	Ozone	Manager - EIR
Delhi College of Arts and Commerce, Delhi University	Bloomberg	Analytics - ADSK
Fr. Conceicao Rodrigues Institute of Technology	SuperK	Project Manager (Int)
Miranda House, Delhi University	Zomato	Assistant Program Manager
Guru Gobind Singh Indraprastha Vishwavidyalaya, Delhi	Nivia	Brand Manager
Cluster Innovation Centre, Delhi University	Anveshan	Founders' Office
Miranda House, Delhi University	Lissun App	Business Analyst Strategy Office
Dr. A.P.J Abdul Kalam University, Madhya Pradesh	Consultadd Inc	cos

## From Gurugram to Global Markets

International Placements at Masters' Union



Daniel Paul Nath
Growth Strategist, Google
(Dublin)

BTech, SIST



Adeetya Prakash
Product Manager- II, Careem
(Dubai)

BTech, GITAM



Naman Sangal Manager - Strategy, ZKX (Estonia)

BBA, NMIMS



Priyansh Sharma Sr. Analyst, Talabat (Dubai)

BTech, JIIT



Anmol Malhotra

Business Development, Cloudtech
(NY- Remote)

BBA, Delhi University



Vidhi Vashishth

Data Research, Trilogy Inc
(US- Remote)

BSc, Delhi University



K. Sri Badarinadh Strategic Accounts, Talabat (Dubai)

BTech, Amrita University



Mehul Soni Quant Trader, Avirom Capital (US- Remote)

BCom, HR College



Zoya Rai Product Designer-2, Inspeq.ai (Dublin- Remote)

BFTech, NIFT



Vidul Tyagi
Ass. Product Owner, Landmark Group
(Dubai- Remote)

BTech, Thapar Institute

### From MU To MBBs

### Alumni and Graduates in Consulting Roles



Jeneesha Singh
Associate Consultant,
Bain & Company

BA, LSR



Prashasti Singh Consultant,

McKinsey

YIF, Ashoka University Ex. Clix Capital



Abhishek Deb Senior Associate, BCG

BTech, NIT Ex. Maruti Suzuki



CA Harsh Nahar Senior Business Analyst, **Kearney** 

BCom, HR College

Ex. Marcellus Investment



Omkar Hundekari
Junior Consultant,
Bain & Co.

BTech, ICT Ex. ZS Associates



Aditi Ajay Lahane

Management Consulting Analyst,

Accenture Strategy

BTech, VIT



Prabhav Narang
Associate,
EY Parthenon

Delhi University



Bhavika Bhardwaj Senior Associate, BCG

BE, VTU

Ex. WaterAid India



Raunak Agrawal
Consultant, Deals & Strategy,
PwC

BCom, SRCC



Akshit Aggarwal
Senior Associate,
BCG

Delhi University Ex. Genpact

## Fueling the Next Big Thing

### High Impact Alumni at Top Startups



Anurag Bansal
Founders' Office, **Zerodha** 

BE, RV College Ex. Finvolv



Cimone Alvister
Senior Manager,
Zepto

BBA, NMIMS

Ex. Drip Capital



Smit Bhavsar
Founder's Office,
Tata 1mg

BPharm, NMIMS



Rishika Komarla
Entrepreneur in Residence,
Wakefit

BHM, Christ University



Yash Aaditya Singh
Program Manager,
Blinkit

BTech, IET

Ex. Unacademy



Tushar Chuttani
Entrepreneur in Residence,
mCaffeine

BCom, Christ University
Ex. Unacademy



Shreyas Dillip
Marketing Manager,
MakeMyTrip

BMS, Jain University
Ex. Supersourcing



Rutuja Ashtekar Product Manager, BluSmart

BTech, Pune University Ex. Citi



Pradyot Tripathi

Manager - Enterprise Business,

Cashfree

BE, MIT Ex. BYJUs



Bhavneet Chandi
Associate Program Manager,
Zomato

BCom, Delhi University

## From Campus to the Cloud

### Major Tech Recruitments at the Campus



Shreya Kulkarni Product Manager, Microsoft

BTech, KLE University



Shreya Bansal Data Scientist, Oliver Wyman

BSc, Delhi University



Pranav Seth
Senior Product Manager,
Service Now

BTech, SRM Institute
Ex. Accenture



Apurv Rathore
Lead Program Manager,
Sprinklr

BTech, NIELIT Ex. Honeywell



Shruti Kumari Manager - Brand Marketing, Flipkart

BJMC, IP University

Ex. Adfactors



Daksh Rastogi Lead Partnerships, OneBanc

BCom, Delhi University Ex. McKinsey



Lakshya Punjabi Management Trainee, American Express

BTech, VIT Ex. Tata Digital



Krishna Goyal
Product Manager,
Cisco

BBA, Christ University Ex. VWO



Mohini Saluja Assistant Vice President, Citi

BA, Delhi University Ex. VIVO



Srijan Srivastava Deputy Manager II, Tata iQ

IP University Ex. Tata 1mg

### VCs & Investment Bankers

### Number Crunchers of the Union



Archit Bhargava Analyst, Avaana Capital

BMS, Mumbai University
Ex. KPMG



Mehul Soni
Quantitative Trader,
Avirom Capital (US- Remote)

BCom, HR College Ex. Edelweiss Tokio



Tilottama Ghosh

Associate, Kotak IB

BBA, NMIMS
Ex. JPMorgan Chase



Deep Bhatia Investment Banking, Axis Capital

BCom, H.R. College Ex. ICICIdirect



Madhav Nangru

Associate, InnoVen Capital India

BCom, Delhi University
Ex. PwC



**Gautam Marwah** 

Chief of Staff, Kae Capital

BA, Delhi University Ex. Pine Labs



Radika Agarwal

Investment Analyst, Good Capital

BA, Gargi College
Ex. D.E Shaw



Yash Chhabra

Investment Associate, Waterbridge Ventures

BCom, Delhi University Ex. Wazir Advisors

## Right Hand Men & Women

### Alums in Founder's Office Roles



**Yeshvanth Suresh**Chief of Staff, **Ather** 

BE, Anna University



Anurag Bansal
Founder's Office,
Zerodha

BE, RV College Ex. Finvolv



Vibhor Agarwal
Founder's Office, **Hike** 

BTech, Manipal University

Ex. Tirupati Polymers



Abhishek Kateliya
Founder's Office- Strategy,
Nexstem

BE, FCRC Ex. Tradesun



Ayushi Gupta
Founder's Office,
MobiKwik

BCom, Delhi University Ex. Innefu Labs



Aayush Gupta
Founder's Office Associate,
Renegade Insurance

BCom, Sydenham College Ex. Godrej & Boyce



Siva Chetan

Manager- Founder's Office,

Park+

BTech, NIT Ex. Spinny



Hinal Shah

AVP - Founder's Office & M/A,

Imarticus

BCom, ML Dhanukar College
Ex. HSBC InvestDirect



Likith M
Chief of Staff,
MasterChow

BE, Bangalore University

Ex. Textron Aviation



Karan Gill
Founder's Office,
Libas

BSc, Institute of Hotel Management Ex. Razorpay

# Alumni Leading - From the Front



Adeetya Prakash

Placement after Masters' Union Associate Product Manager, Zoom Cars

Current Employment

Product Manager 2, Careem



Dipti lyer

Placement after Masters' Union Senior Associate - Consulting, BCG

Current Employment

Senior Manager,
American Express



Sameer Batra

Placement after Masters' Union

Manager - Capacity Planning, Better

Current Employmen

Head of Strategy, Direct Channel, Aditya Birla Sun Life Insurance



#### Harsh Dandona

Placement after Masters' Union

Junior Consultant, Bain & Co.

Current Employmer

Program Manager, CBO Office, Ultrahuman



Yeshvanth Suresh Babu

Placement after Masters' Union

COS, Ather Energy

Current Employment

Chief Strategy Officer, Fitsol



Rimjhim Parashar

Placement after Masters' Union Business Analyst, Eightfold

Current Employment

Product Manager,
Bajaj Finserv Health





## $\overline{\#Once\ MU, Always\ MU}$ -



### Raj Vineeth

Placement after Masters' Union Product Manager, Tata iQ

**Current Employment** 

Senior Product Manager, Nielsen



### Shristhi Goyal

Placement after Masters' Union Growth Manager, Bharatpe

Current Employment

Product Strategy Manager, Aditya Birla Capital



### Tanmay Dube

Placement after Masters' Union

Regional Manager-Enterprise Sales, Razorpay

Current Employment

Strategy & Growth (MD's Office),
Jio



### Karan Pratap Singh Gill

Placement after Masters' Union

Regional Manager- Enterprise Sales, Razorpay

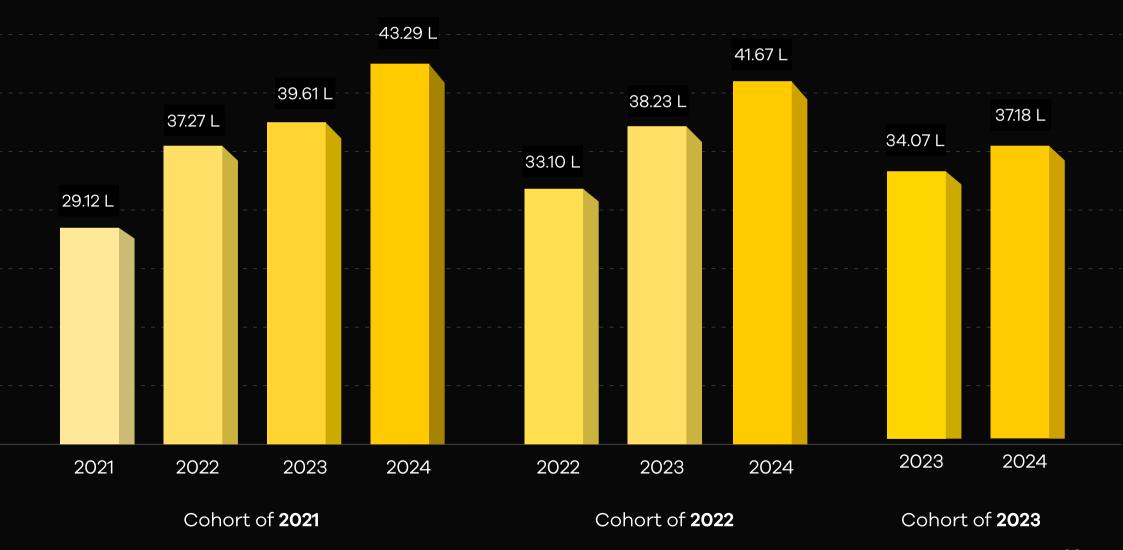
Current Employmen

Business Strategy, Founder's Office, Libas



## Success, Compounded Yearly.

Our alumni have seen consistent **annual salary growth of 10–20% on average**—among the highest for any MBA programme in India. A testament to how careers from MU don't just start strong—they scale fast.

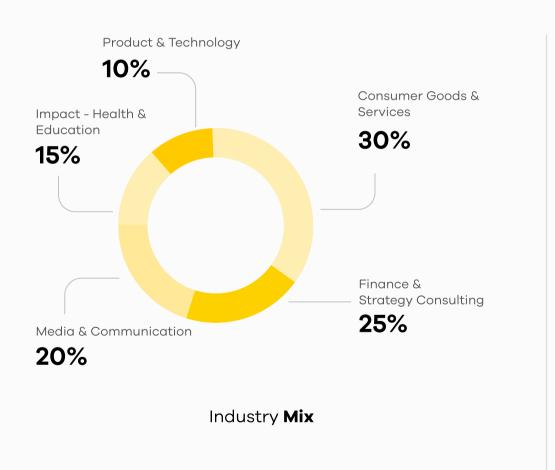


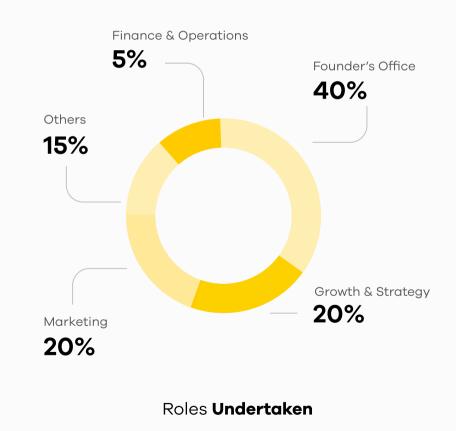


## First Year Undergraduate Internships

$$50^+$$
 Companies  $80^+$  Internships

At Masters' Union, students dive into **internships from year one—not year four**. While others wait, our undergraduate gain real-world experience early, building skills, confidence, and clarity from day one. It's learning by doing, right from the start.





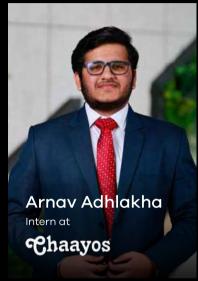
### Top Companies Hiring Masters' Union Interns























# Events at Masters' Union



#### 

UnMute isn't just an annual fest; it's a groundbreaking extravaganza where the worlds of high-stakes trading, innovative startups, and strategic consulting collide. Students dive into thrilling competitions that challenge their skills and ignite their creativity. UnMute is also a celebration of culture and creativity, featuring an exciting lineup of events, with Unicorn founders as star-studded guests and judges.

 $1000^{\,+}$  attendees

 $50^+_{\mathrm{events}}$ 







#### Intersect

## Celebrating the Union Between Industry & Academia

- (1) **350+** delegates
- 2 Representatives from **15+ countries**
- 3 Notable speakers such as Barkha Dutt (2024) & Shiv Khera (2025)

Intersect is an **annual gathering where top school principals, counsellors, and industry leaders come together** to reimagine high school education. With voices from schools like **Welham, Doon, and Mayo**—alongside global educators—it sparks bold ideas and real collaboration. It's not just an event; it's how we deepen our bond with schools shaping the next generation.

### Participating Schools









### Postgraduate Cohort Profile

24.5 Yr.

Average age

3.7 Yr.

Average work experience

21-30 Yr.
Age range 31 %
Females in Cohort





### Former Employers

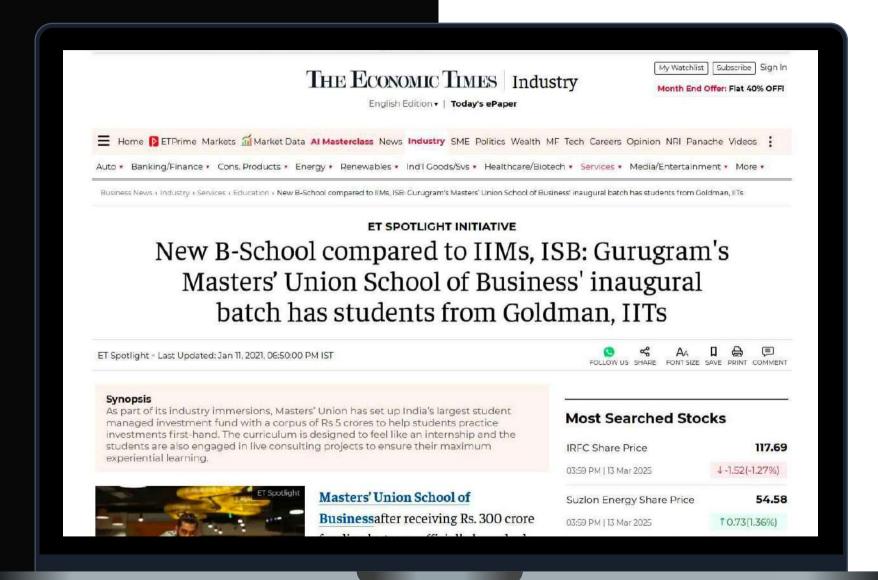




### Former Colleges







### Cohort Profile

Undergraduate Programmes

2 + states

45 + cities

+ schools

27 % Females in Cohort

		MAYO COLLEGE Ajmor, India	
	OBERO! PIERMIDAL GOOD	PATHWAYS SOLED 6153401	INDUS INTERNATIONAL SCHOOL
MODERN SCHOOL ECAGE SEM		HERITAGE XPERIENTIAL LEARNING SCHOOL	Total Security States
DC DAIN COLLEGE, INDORE	MODERN SCHOOL  BANKLINMEN SIGN NEW SELFF	AMITY BYENGTIAN SIEG. METEROM	HERITAGE XPERIENTIAL LEARNING SCHOOL
Bal Bharati	MANAY STHALI SCHOOL	R	





# Global Immersion Programmes

Japan

Singapore

built from the inside out.

China

Dubai | Ita

USA

UK

From Asia to Europe, Masters' Union students explore global business firsthand—spending 1 to 4 weeks at top universities, companies, and factories. Whether it's Rakuten in Japan or Ferragamo in Italy, they witness how the world's best businesses are





# Learning — *Through Travel*



#### Best-In-Class Operations:

#### **Experience Manufacturing Excellence in China**

Discover cutting-edge trade innovations at the world's largest trade show - Canton Fair - with 25,000+ elite suppliers. Learn from global manufacturing giants how to excel in international markets.

### Gain Transformative Insights from Europe's Iconic Family Brands

Visit enduring family empires like Ferrari, Ferrero, and Barilla. Learn their governance strategies, global expansion tactics, and how they've preserved their brand legacy across generations.







# Learning - Through Travel



#### Immerse at the

#### World's Top-Ranked Universities

Master leadership & innovation at Europe's Top Ranked Business Schools like SDA Bocconi and learn new age digital tools at the most innovative college in the world - H-Farm College in Italy. Cultivate the foresight needed to tackle modern challenges and seize growth opportunities.







There's no better classroom than the real world. Visit global factories and innovation hubs to see how world-class products are built. Al in Silicon Valley or automotive in Germany - the best way to learn is to go where the best do it.

- Finance & Trade Desks in London & New York
- 2 Chips Manufacturing in South Korea & Taiwan

Auto & Energy in Germany

Al & Deep Tech
in Silicon Valley





### 1 Premium Parth OCUrious Charu 3 DC Toli Tarun Passionate Priya 5 Apathetic Abishek Problem Statement 1) What can be implemented to drive customer segments (2) and (5) to higher engagement? ----2) How can we increase share of wallet for (2) and (3) and (1)?

# Research & Innovation

At Masters' Union, **our 25 full-time PhD faculty** conduct cutting-edge research—published in top journals and applied in real-world industry projects—driven not just by academia, but by impact on business and society.

- 1 50+ Research Publications Across Top Global Journals including FT 50 & A\*
- 2 An Industry-First Al-Powered Learning Platform & **Digital Tutor, µ. Al**
- 3 Deep Research Collaborations With Leading Organisations like **PwC & EY**



#### Top Research Publications

HBP No. 8491



Digital Technology-Enabled Transformative Consumer Responsibilisation: A Case Study

Bhupesh Manoharan, Ph.D, IIM Calcutta

Published in emerald insight



Gender Diversity And Inclusion On Indian Boards: Post The Introduction Of The Mandate In 2015 And 2019

Kashika Sud, Ph.D, IIM Ahmedabad

Published in Sage Journals



Turnover At Liverpool FC: What's The Strategy?

Vipin Sreekumar, Ph.D, IIM Calcutta

Published in



Quick Case



The Grasim Industries-Aditya Birla Nuvo Limited Merger: Wealth Creation?

Garima Chaklader, Ph.D, IIM Bangalore

Published in

Harvard Business Beview

Turnover at Liverpool FC: What's the Strategy?



#### The Scenario

In January 2024, John Henry, principal owner of Fenway Sports Group (FSG), faced a pivotal decision for Liverpool Football Club (LFC).¹ Jürgen Klopp, the charismatic manager whose high-intensity pressing style redefined LFC's identity and led to remarkable domestic and European success, announced he would be stepping down at the end of the 2023–2024 season.² Klopp's leadership had been central to

# Research & Industry Centers





### PwC India X — Masters' Union

- Collaboration to establish a cutting-edge Al Lab and Experience Center at Cyberpark, Gurugram.
- The centre will feature advanced AI tools, including **NVIDIA**-powered data processing units, **AI robots**, and **large-scale** data science **infrastructure**.
- Hands-on AI applications will be available for both students and PwC clients, offering real-world experience in solving business challenges through AI.



# Engage, Create, Thrive: — You Tube IPs & Community

#### Launch Codes

Launch Codes by Masters' Union is the ultimate guide to **mastering the how of building a business, not just the what or why**. This video series equips aspiring
entrepreneurs with practical, **step-by-step insights to start from scratch**. Each
episode breaks down a new business model with actionable advice straight from
successful founders.



Decoding the sweet success of Lovely Sweets & Bake Studio. Shaishav Mittal shares his journey of scaling a legacy brand across India in the first episode of Launch Codes by Masters' Union.







### Series C - Masters' Union

The Series C Podcast is Masters' Union's official series where students sit down, in person, with C-suite leaders from business, Bollywood, and politics—asking bold questions and learning firsthand.

With **over 150 episodes across four seasons**, these are masterclasses in leadership, straight from the source.





### Behind — Closed Doors

Behind Closed Doors offers an exclusive, no-nonsense look at real startup pitches to real VCs—stripped of the drama and polish of reality TV. Step inside the boardroom meetings where founders pitch their ideas to seasoned investors, facing tough questions, real-time scrutiny, and the pressure of securing funding.

No staged performances, no scripted moments—just raw, unfiltered entrepreneurship at its most intense.

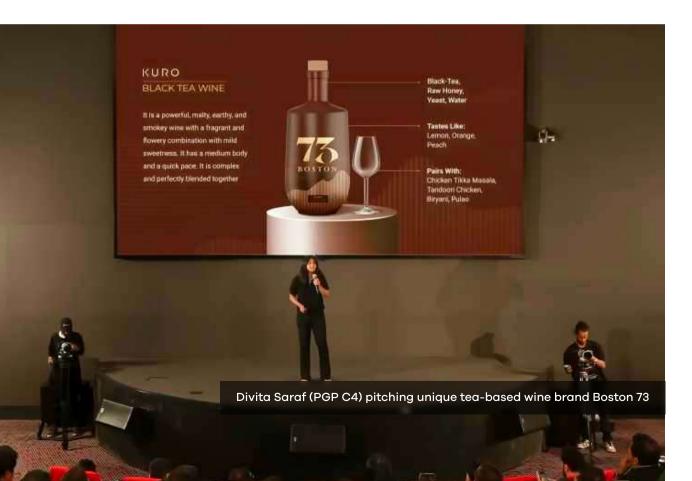


sauce.vc

### Startup *Challenge*

Startup Challenge is **Masters' Union's very own Shark Tank meets Y Combinator Demo Day**. After months of building, students pitch their startups to 100+ top VCs
—from Sequoia and Nexus to Antler and InfoEdge. VCs vote live, give real-time feedback, and scout talent straight from the room.

All pitches are streamed on our YouTube channel for the world to watch.



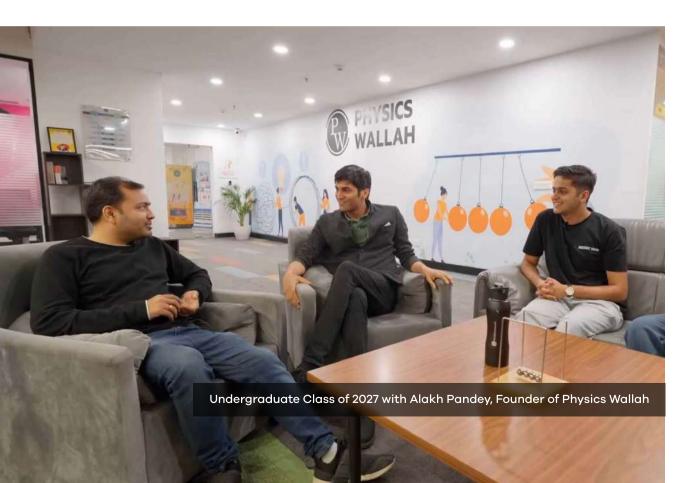


#### "Offcampus"

### Learning

In this **documentary series on YouTube**, Masters' Union students visit over 50 factories—meeting CEOs, CFOs, and CXOs, and witnessing business in action on the factory floor. From operations to leadership, it's learning by immersion.

With **50+ episodes and counting**, this series offers a rare, behind-the-scenes look at how real companies actually run.













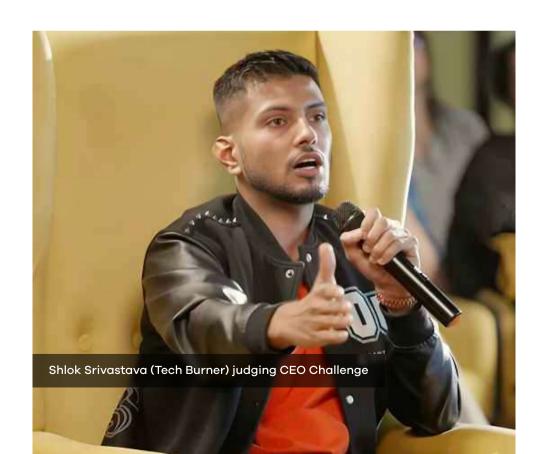
#### CEO Challenge

The CEO Challenge is Masters' Union's flagship business plan competition for high schoolers—drawing thousands of students from across the country.

After rounds of inter-school, city, and state-level contests, finalists pitch on campus to top entrepreneurs and influencers. With up to ₹50 lakhs in grants, it's a life-changing experience. Season 3 is live—stay tuned for Season 4!









# School of Family Business

Designed for heirs, entrepreneurs, and next-gen leaders, the School of Family Business equips you with the skills to scale, innovate, and future-proof your family enterprise—guided by top faculty, industry veterans, and startup pioneers.

#### Our programmes:

- 1 PGP in Family Business Legacy Management
- 2 PGP RISE: Owners and Promoters Management







### School of Emerging Technologies

Designed for tech enthusiasts, engineers, and future leaders, our programmes equip you with cutting-edge skills in AI, blockchain, and emerging technologies—delivered through hands-on projects, real-world case studies, and mentorship from top tech leaders.

#### Our programme:

 $\left(1\right)$ 

UG Programme in Data Science & Al



# Record Year for Case Competitions

Rank	Host School	Competition	Team
1st	IIM, Calcutta	Prodigy '23: PM & GTM Strategy	Sahil Arora, Mahesh Lalwani
1st	XLRI, Jamshedpur	Battle of the Apps: Strategy & Product	Samkit Singh Nahar, Aadi Jain Nidhi S
2nd	Hammand Business Oaks al	Once Commerciation, Structure	Cobil A. Assum B. Bloomest C. Bern B. Hand
2na	Harvard Business School	Case Competition: Strategy	Sahil A., Apurv R., Bhavneet C., Deep B., Harsh
2nd 2nd	IIM, Lucknow	Finanza'24: ValQuest: Valuation	Mahesh Lalwani, Harsh Nahar, Anchit Mehta
		,	



Rank	Host School	Competition	Team
1st	SDA Bocconi	Product Case Competition	Bhumika J., Rashmi T., Gaurav D., Anushka G.
1st	Thoucentric	Bottoms Up - 3.0	Sanidhya Sinha, Rishabh Gugani, Varun Makhija
1st	Flipkart	Flipkart Wired 8.0 Business Track	Srishti Kataria, Mudit Bhagat, Karan Venaik
1st	Flipkart	Flipkart Wired 8.0	Daksh Rastogi, Nimisha Dutta, Yashana Lalawani
1st	IIM Bangalore	Global Social Responsibility Challenge	Yashwanth Nandi, Archit Bhargava
2nd	IIM Indore	Prodlytics	Vidhi Gupta, Steon Carvalho
2nd	Finshots Idea	Finshots Idea Lab Season 1	Bhumika Jeswani, Jayesh Makkar, Rashmi Tidke





### Winning at Harvard

Our Fantastic Five came in **2nd at Harvard's prestigious case competition** beating 400+ teams from MIT, Stanford, Oxford, etc.

Masters' Union became the first Indian institution—and one of the few globally—to crack the prestigious **Harvard Case Competition**, competing against Ivy Leagues and top B-schools worldwide. It's a powerful testament to the global calibre, sharp thinking, and rising reputation of Masters' Union students on the world stage.

Competitors

400+ (Including all Ivys)

Prize Money:

\$4,000





### Kellogg Comes to Masters' Union

For the past two years, students from **Kellogg School of Management** have visited Masters' Union for an immersive experience to understand its unique business model. Led by **Professor Mohanbir Sawhney** and **Colette Feldges, Director of the Executive MBA**, these visits include deep interactions with our students and faculty. The collaboration has sparked meaningful exchanges, innovative ideas, and exciting outcomes—underscoring Masters' Union's growing global relevance in business education.



#### HBS Treks to Masters' Union

For the past two years, **Harvard Business School students on their India immersion have visited Masters' Union** to collaborate on ideas around India. Our students work closely with them, exchanging perspectives and building cross-border relationships that go beyond campuses and last beyond the classroom.



### Courses

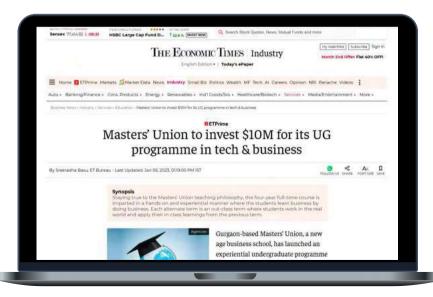
### Postgraduate Programmes

- (1) PG Programme in Technology & Business Management
- PG Programme in Technology & Business Management (Young Leaders Cohort)
- (3) PG Programme in Family Business Legacy Management









### Undergraduate Programmes

- 1 UG Programme in Technology & Business Management
- 2 UG Programme in Psychology & Marketing
- 3 UG Programme in Data Science and Al

Academic partners





IIT



# Executive & Professional Education

- (1) PGP Rise: General Management
- (2) PGP Rise: Owners & Promoters Management
- 3 PGP Rise: Capital Markets & Trading







# Career Reset Programmes for Mid-career Professionals

- 1 Weekend Hybrid Classes with Global and Domestic Immersions
- 2 Guidance from Mentors and Family Business Veterans
- (3) Experiential Learning with Real-World Application
- (4) Networking Opportunities with Peers and Industry Leaders

### Hostels

We operate across 6+ premium hostel buildings in Gurugram, in partnership with top-rated providers known for their cleanliness, maintenance, and safety.

- Located 10–15 minutes from campus
- Daily shuttle service to and from campus
- 24/7 security and surveillance

- Fully equipped gym facilities
- Nutritious meals at the in-house mess
- Indoor sports and recreation areas

- High-speed Wi-Fi in all rooms
- Daily housekeeping and cleaning services
- Modern rooms and common areas









## Life@theUnion









### Staying Active















**Pratham Mittal**Founder, Masters' Union

Co-Founder, Outgrow | Forbes 30 U 30 University of Pennsylvania



**Mahak Garg** 

Director, PG Programs

MBA, Stanford GSB | Ex. Co-Founder, Udayy | Forbes 30 Under 30 | NSIT



Swati Ganeti

Director, UG Programs

MBA -The Wharton School, B.Tech - IITD | Ex. Bain & Co. & WhiteHat Jr



**Nikhil Mittal** 

Director, Masters' Union

Ex. Head of Marketing, WhiteHat Jr.



Anil Taneja

Director, Special Projects

MBA, Harvard Business School | MS, Carnegie Mellon | Ex. Consultant, BCG (NY)



Dr. Bhupesh Manoharan

Director, Academic Services

MBA & Ph.D, IIM Calcutta



Sudhanshu Garg

Director, Master Relations

Ex. Ashoka University



**Avinash Kumar** 

Director, PG Programs

BTech, IIT-Delhi | Ex. CoS, Vedantu



**Priyank Jain**Director, Masters' Union

MBA, IIM Ahmedabad | Ex. Business Head, Scalar, Hotstar



**Abhishek Kaul** 

Director, Career Services

MBA, ISB | Ex. Zee Media, Walt Disney



Vishala Rao

Associate Director, Academics - PGP

MBA, IIM Ahmedabad | Ex. Unacademy



Shikhar Mahajan

Associate Director, Career Prep

MBA, IIM Lucknow | Ex. Consultant, BCG



**Abhinav Arora**AD, Alumni Relations & Career Prep

MBA, FMS | Consultant, EY & PWC



Vinayak Khandelwal

Associate Director, Growth

MBA, ISB | Ex. L.E.K.



**Utsav Patodia** 

Associate Director, UG Programmes

MBA, ISB | Ex. L.E.K. & Booz&Co.



Divyam Goenka

Associate Director, Communications

Ex. CoFounder, Matar Media



**Aayushi Banotra**Associate Director, Student Affairs

MBA, Audencia | Ex. Founder, UpClass



**Nishant Singh** 

Associate Director, Corporate Relations

XLRI, Jamshedpur



**Tarun Gupta** 

Associate Director, IT

Ex. Outgrow



Dr. Nandini Seth

Head, Academics

Ph.D, IIM Bangalore



Aditi Tiwari

Head, Content, PGP Programmes

MBA, MICA | Ex. Brand Manager, Cars24 & Noise



Priya Pakad

Head, Academic Operations

MBA, FMS | Ex. Brand Manager, Amazon



**Anurag Yadav** 

Head, Corporate Partnerships

MBA, MDI Gurgaon



Vidhu Goel

Head, Career Preparation

MBA, Masters' Union | Ex. EiR, CollegeDunia & Founder, Vidyacrunch



Yashika Hasija

Head, Operations

Ex. Manav Rachna



Sahil Verma

Head, Design

Ex. Outgrow



**Gautam Kumar** 

Founder's Office

SRCC Ex. BIBA



**Mayank Bhatia** 

Founder's Office

MSc, Ivey Business School Ex. Apple



Saksham Kotiya

Senior Manager, Entrepreneurship

Ex. VC, DSG Partners



**Anil Raghav** 

Lead, Finance

Chartered Accountant Ex. Zomato



**Anushree Poddar** 

Assistant Professor, UG Curriculum

Communications, Samsung | Post-Doc, MICA



Debarati Dasgupta

Brand Manager, Masters' Union

MBA, ISB Ex. Reuters, Housing.com









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